

# SailTime Membership

*The affordable way to sail*



**SailTime™, the world's first and largest fractional sailing membership company, provides affordable sailing to both new and experienced sailors.**

SailTime is unlike any other sailing club in existence, eliminating all of the hassles and costs associated with traditional boat ownership.

Most people who own a yacht use it just 2-3 times a month and the cost of ownership can be high. Marina fees are \$600 - \$1000 per month, monthly repayments can range from \$2500 to \$4000 and then there is maintenance, insurance, cleaning.....the list goes on!

With SailTime your monthly membership fee is typically less than you would pay per month just for a berth at your local marina. SailTime membership lets you enjoy sailing a luxury yacht fully equipped with features such as GPS navigation systems, auto pilot, furling jib, lazy jacks, bimini, electric windlass anchor, full galley, fridge/freezer, hot and cold showers and much more.

## **Reserve your Sailtimes Online**

Your membership entitles you to a guaranteed minimum of 3 (Silver membership) or 6 (Gold membership) Sailtimes per month in your local sailing area. Additionally, as a SailTime member you have access via SailTime PLUS to sailing from any of our 60 bases and fleet of 160+ boats in Australia, Europe and North America.

**SailTime SCHEDULER™** lets you manage your own sailing calendar on-line. You can make reservations via the internet for tomorrow, next month or up to a year in advance. You can clearly see when the boat is available and choose when you'd like to go sailing. You can accumulate reservations or swap with other members. Our purpose-designed software ensures all members an equitable share of 'sailtimes'.

## **From Novice to Experienced Sailor**

If you are a novice, SailTime can help you achieve the competence and qualifications to sail confidently with your family and friends. Our experienced and friendly instructors will assist you to develop your sailing skills at a pace that suits you. And we cater to the needs of our more experienced sailors with regattas, flotillas and offshore racing.

## **The many benefits of SailTime membership**

- Sail a new yacht in your local sailing area as if it were your own
- Day, overnight, weekend sailing times plus unlimited 'as available' use
- All-inclusive monthly membership fee for less than the cost of marina fees alone
- No maintenance, no repairs, no berthing - no worries!
- Interactive on-line scheduling with proven rules for equitable sharing
- Professional yacht management
- Local bases, global presence - access to our network of 60+ bases worldwide
- RYA/YA training through our affiliated sailing schools.

**As an alternative to membership we have an equally attractive Owner-Member program.**



For more information call **1300 944 974**  
or visit **[www.sailtimeaustralia.com.au](http://www.sailtimeaustralia.com.au)**

 **SailTime**  
*Stop dreaming and start sailing now!*

# SailTime MEMBERSHIP

## Frequently Asked Questions



### **Q How does a SailTime Membership work?**

**A** SailTime is just like a golf/tennis club membership, but on the water. You pay a monthly/annual fee to have full use of our modern vessels without any of the ownership responsibilities. SailTime also provides an on-line simple to use, 'fair share' scheduling system that has been developed over 10 years. Onboard all the yachts there is also a check-on and check-off system that ensures the boat is always clean and ready to go. SailTime is perfect for anyone who wants an affordable way to sail on a new well equipped yacht.

### **Q How do you schedule the 'sail times'?**

**A** Via our exclusive on-line SailTime scheduling software. The software allows you to reserve and swap schedules in real-time. You are allocated sailing 'slots' each month that you can use that month, bank for use in the following month or borrow unused slots from the previous month. You can schedule your sailing times up to a year in advance, anything from a day sail, a night sail or a weekend.

### **Q Can I stay overnight on the yacht?**

**A** Yes. Every evening 'sail time' slot starts at 6.00pm and ends at 10.00am the next morning.

### **Q What stops one member reserving every weekend?**

**A** The guaranteed monthly sailing slots are divided into weekend day/evening, weekday days/evenings. Friday is a weekday. Friday evening is a weekend evening sail time. The Scheduler keeps track of these categories of usage and together with other rules ensures all members a fair and equitable chance of booking their preferred sailing times.

### **Q Can I use the yacht if no other member is using the time?**

**A** Absolutely! You can schedule an unlimited number of slots if they are available within 24 hours.

### **Q What is the number of members on any yacht?**

**A** The yacht is made available to only a limited number of members and the Owner-Member, giving each member plenty of guaranteed sailing time per month.

### **Q How much will I have to pay when I join SailTime?**

**A** There is a one off joining fee of \$1,750 (for Gold members) and \$1,200 (for Silver members) which provides 2 days induction training. Gold members have automatic membership to SailTime Plus giving you access to over 160 yachts in 60+ locations worldwide. Silver members pay a one off fee of \$350 to access SailTime Plus.

### **Q What happens if the boat is damaged and out of commission?**

**A** SailTime take care of it. In the event that your boat is unusable, your SailTime Base will charter in a replacement after a short qualifying period until your boat is repaired.

### **Q Are there any other maintenance/upkeep fees that will be charged?**

**A** No. Membership is inclusive of all costs. Your only liability is the insurance excess should you have an accident which was partly or entirely your fault.

### **Q What are the specifications of the yacht?**

**A** All our yachts are extremely well equipped with chart plotter, autopilot, electric windlass, self furling jib, lazy jacks, bimini, dodger, galley items and other features that make yachting easy and enjoyable. All SailTime boats are fully certified to the Maritime safety standards and carry extensive safety equipment.

### **Q Who is responsible for cleaning the boat?**

**A** Members wash down the topsides, clean below decks and remove their rubbish, etc. after use. SailTime will ensure that the boat receives a deep clean every month. These measures ensure you get the boat in pristine condition each time you go sailing.

### **Q Who is responsible for the cost of re-fuelling the yacht?**

**A** SailTime – the membership fee is flat rate and includes all diesel and cooking gas used.

### **Q How do you handle irresponsible members?**

**A** The Membership Agreement makes provision for those members who abuse SailTime's policies to be fined or ultimately removed from the program.

### **Q What experience do I need to become a SailTime member?**

**A** None! SailTime is able to take members who are complete novices. An important part of the SailTime program is the nurturing and training of our members through RYA/YA courses to become competent, safe and confident yachtsmen and yachswomen.

### **Q I see that you have bases worldwide. Can I use SailTime boats in other locations?**

**A** Yes. As well as enjoying sailing at your local SailTime Base, our global network of bases provides a unique opportunity to sail other yachts around the world. SailTime Plus Membership lets you make advance reservations worldwide on currently over 160 yachts in 60 locations.

### **Q Can I become a member first and then upgrade to become an Owner-Member?**

**A** Yes. Members can upgrade at any time and your base manager will assist you to do so.

### **Q What if I don't have enough spare time to fully utilise my SailTimes can I share my membership?**

**A** Yes you can. Classically the 'Member' is husband and wife, but the second person could be a partner, sibling, friend or business colleague. Obviously you share the time allocation of 1 membership. However, as frequently happens, you both sail together the majority of the time, but you have effectively halved the cost of membership!

### **Q Is this too good to be true?**

**A** SailTime was the first in fractional membership sailing and is the world leader. With our proven concept you can benefit from our experience and investment over the last 10 years and enjoy easy, affordable and accessible sailing.

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